

Teresa Duncan, MS



Teresa is a speaker and writer with over 20 years' experience in healthcare. Her areas of expertise include revenue protection using proven accounts receivable and insurance methods; and helping doctors and managers establish solid management systems. A recipient of the Educator of the Year Award by the Association of Dental Implant Auxiliaries – a component of the International Congress of Oral Implantologists, she understands the importance of continuing education.

She is the author of *Moving Your Patients to Yes: Easy Insurance Conversations* and a contributing author to the ADA's CDT 2018 Companion Guide. Teresa is a frequent contributor to *The Observer*, *The Progressive Dentist* and *Dr. Bicuspid* publications. She was a founding Trustee for the auxiliary-learning focused DALE Foundation. Teresa is a member of several organizations including the National Speakers Association and American Dental Education Association.

She has been named one of the Top 25 Women in Dentistry by *Dental Products Report Magazine* and is recognized regularly as a Leader in Consulting by *Dentistry Today*. Most recently she provided consulting assistance in the development of the American Dental Association's Guidelines for Practice Success™ and is a co-author of the ADA's CDT Companion Guide™. Teresa received her Master's Degree in Healthcare Management from Marymount University.

Short description: (less than 100 words)

With over 20 years of healthcare experience, Teresa addresses topics such as Insurance Coding, Office Manager Training and Revenue Growth. Her memberships include the National Speakers Association and the National Association of Dental Plans. She has been named one of the Top 25 Women in Dentistry and is the author of [Moving Your Patients to Yes: Easy Insurance Conversations](#) as well as a contributing author to the ADA's annual CDT Companion Guides. Her podcast "*Nobody Told Me That!*" provides regular coding and management updates. Teresa received her Master's Degree in Healthcare Management.

Shorter description: (less than 55 words)

Teresa is an international speaker who focuses on revenue & management issues. She is the author of [Moving Your Patients to Yes: Easy Insurance Conversations](#) and has contributed to several ADA publications. Her memberships include the National Speakers Association and the National Association of Dental Plans. She holds a Master's Degree in Healthcare Management.